



CAPABILITY STATEMENT · OCTOBER 2026

The outsourced growth office for small and mid-sized defense companies — **funded-opportunity intelligence, capture judgment, and government-ready artifacts**, produced on a private AI enclave we own and operate. A d/b/a of MDK Innovations LLC.

UEI R3SBRQN9F1H7

CAGE 133Q3

SAM Active · expires 16 Jul 2027

By the time the RFP drops, the winner has usually been chosen.

We work the window before that — where the requirement is written, the money is programmed, and the field is still open. And we can do it on your proprietary, pre-decisional, and competition-sensitive material, because **no commercial cloud model is ever in the chain**.

38.3M

DOD CONTRACT ACTIONS UNDER DIRECT QUERY

813K

LOBBYING DISCLOSURES BEHIND INFLUENCE MAPS

ZERO

CLIENT MATERIAL SENT TO COMMERCIAL AI

TS

ACTIVE CLEARANCE, PRIOR SAP ACCESS

WHAT WE DO

■ Get left of the RFP

Program-office mapping, evaluator logic, and requirement shaping in the pre-solicitation window. Acquisition-pathway analysis across OTA, CSO, SBIR/STTR, BAA, and FAR-based vehicles, with bid/no-bid calls grounded in award history rather than opinion.

■ Turn capability into evaluator-ready paper

White papers, RFI and Sources Sought responses, capability statements, and technical and management volumes on compressed cycles. Every draft runs a compliance shred that converts the solicitation into a requirement-by-requirement matrix and grades the draft **met / partial / missing**, with a named fix for each gap — the check that keeps a bid from being eliminated on responsiveness before its technical case is read.

■ See the money before it moves

Budget analysis traced to published P-40/P-21/P-5 and R-2 exhibits; program target lists with rationale; incumbent and competitor mapping; recompute radar that surfaces period-of-performance endings before a follow-on posts; and nightly SAM.gov and Grants.gov matching filtered to your terms and deadlines.

■ Shape the requirement itself

The stage that precedes appropriations advocacy — how a requirement is written, validated, and priced inside a Service or agency, and how your capability gets reflected in it. Drawn from direct OSD experience with the PPBES cycle, reprogramming actions, and unfunded-requirements processes.

WHY THIS IS DIFFERENT

- ❑ **A private AI enclave we own.** Research and production run on self-hosted GPUs and closed models on company-controlled hardware. Nothing reaches ChatGPT, Copilot, Gemini, or any third-party API, and engagement indexes are purged when the work closes. This is what makes substantive work on proprietary and pre-decisional material possible — and it is why clients choose us.
- ❑ **A federal data spine, not a subscription.** 38.3M DoD contract transactions (FY2017–FY2026, 126,000+ recipients), 813,000 federal lobbying disclosures, and the full DoD budget justification series — under direct query, reproducible from named sources.
- ❑ **Source-traceable by standard.** Every figure ties to a USAspending award identifier, a SAM.gov notice, a DSIP topic, or a specific budget exhibit. What cannot be sourced is flagged as unverified, not smoothed into the prose.
- ❑ **Advisor-only on your opportunities, so never your competitor.** We do not bid on a client's pursuits and do not compete against clients. Where we do bid as prime — our own company-owned SBIR/STTR research lanes — those lanes are held disjoint from every active client's capture space as a condition of engagement, and a client's capture strategy never becomes our competitive intelligence.
- ❑ **Senior-only, NDA-first.** The principal who scopes the work performs it: no junior hand-off, no proposal-mill churn. Substantive review of your technology, pricing logic, or capture strategy begins only after a mutual NDA.

PAST PERFORMANCE

Counter-sUAS & resilient tactical mesh communications

RETAINED ADVISORY

2026

Four proposals inside a source-traced 90-day capture gameplan: a combatant-command counter-UAS CSO submission, an STTR Phase I technical volume with a university research partner, and a Navy satellite-communications proposal.

Federal AI & cyber joint venture

PURSUIT CAMPAIGN

2026

An Air Force research-laboratory OTA consortium-management white paper, a Navy warfare-center Sources Sought response, and a three-notice federal AI RFI campaign — strategy, ontology, and application security — run as one coordinated position.

Defense steel fabrication & manufacturing

FIXED FEE + EVENT BD

2026

60-page federal capture strategy with congressional and budget analysis; prime-pathway analysis against the statutory small-business levers; BD lead at a U.S. Senator's defense and innovation summit.

Immersive training & simulation

PROPOSAL SUPPORT

2026

SOF prototype-solicitation proposal writing and submission support.

Defense is a small market; we keep client detail disciplined. Engagements are performed under NDA and described by profile. **Names and direct references available on request.**

PRINCIPAL

Michael Komorous — Founder & Principal Advisor

COLONEL, U.S. AIR FORCE (RET.) · ACTIVE TS, PRIOR SAP ACCESS

Three years inside the Office of the Secretary of Defense: one of five authors of the **\$850B Defense Planning Guidance**, then **Legislative Affairs representative to the \$850B Acquisition & Sustainment portfolio** (F-35, DLA, critical minerals). Ran DoD reprogramming actions and the PPBES cycle with OMB and Service budget staffs — **\$4.2B in documented program outcomes** and **\$35B in contract authority protected**. Commanded the **145th Operations Group** (500+ personnel, \$2B in assets). MS, Eisenhower School; MIT Seminar XXI Fellow. Command pilot, ~3,700 hours.

Bench: senior special-operations advisor (TS); secure-enclave IT (Secret); BD coordination; a retired general-officer network; and a university innovation-lab STTR research institution.

CODES

NAICS 541611 (primary) · 541618 · 541690 · 541990 · 541613 · 541511 · 541512 · 541715 · 561410 · 611430

PSC B599 · R405 · R408 · R425 · R499 · R707

Entity Limited Liability Company, Commonwealth of Virginia · SAM purpose: All Awards

BUSINESS DESIGNATIONS (SELF-CERTIFIED IN SAM.GOV)

SMALL BUSINESS

VETERAN-OWNED

SDVOSB (SELF-CERT.)

SMALL DISADVANTAGED

MDK Innovations holds no SBA certification and does not represent itself as eligible for an SDVOSB set-aside or sole-source award. Where a set-aside vehicle is required, work contracts through the principal's affiliate **Alpha Zulu Solutions, Inc.** — SBA-certified SDVOSB/VOSB, VetCert approved May 2026.

WAYS TO PUT US ON CONTRACT

- **SDVOSB set-aside or sole-source** through Alpha Zulu Solutions, Inc.
- **Simplified acquisition or purchase order** direct with MDK Innovations LLC
- **STTR** with our university innovation-lab research institution
- **SBIR Phase III** sole-source for follow-on to prior SBIR/STTR work
- **Other Transaction Authority** for prototype or pilot scope

START HERE

Capture Readiness Assessment

One–two weeks, fixed fee: a bid/no-bid recommendation, a capture-risk map, a missing-artifact list, and a sequenced 30/60/90 action plan. Scope precedes price. Clients receive a non-exclusive, perpetual, royalty-free license to final work product; expenses are reimbursed at cost without markup; no success fees and no equity in client companies. Every relationship begins with a mutual NDA.

CONTACT

Michael Komorous, Principal
Colonel, USAF (Ret.)

EMAIL

michael@dodindustryadvisor.com

WEB

dodindustryadvisor.com

ADDRESS

8905 Glade Hill Road
Fairfax, VA 22031

DoD Industry Advisor is a d/b/a of MDK Innovations LLC.
Corporate registration data verified against SAM.gov on 11 August 2026; federal data-holding figures verified against firm systems on the same date.